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About me..



- I am Janarthanan S (Jana)
- Heading Customer Success at eMudhra
- Have worked with
 - Citigroup, Chennai
 - GE Money (GE Countrywide), Chennai
 - Religare Finvest, Delhi
 - Amazon, Hyderabad
- Joined eMudhra, Bangalore in 2012 and living my dream for the past 13+ years!

What are we covering today:



- Quick overview of eMudhra
- Why is this presentation relevant to you?
- **emSigner** – quick overview of the product
- How emSigner can act a **revenue generator** for you



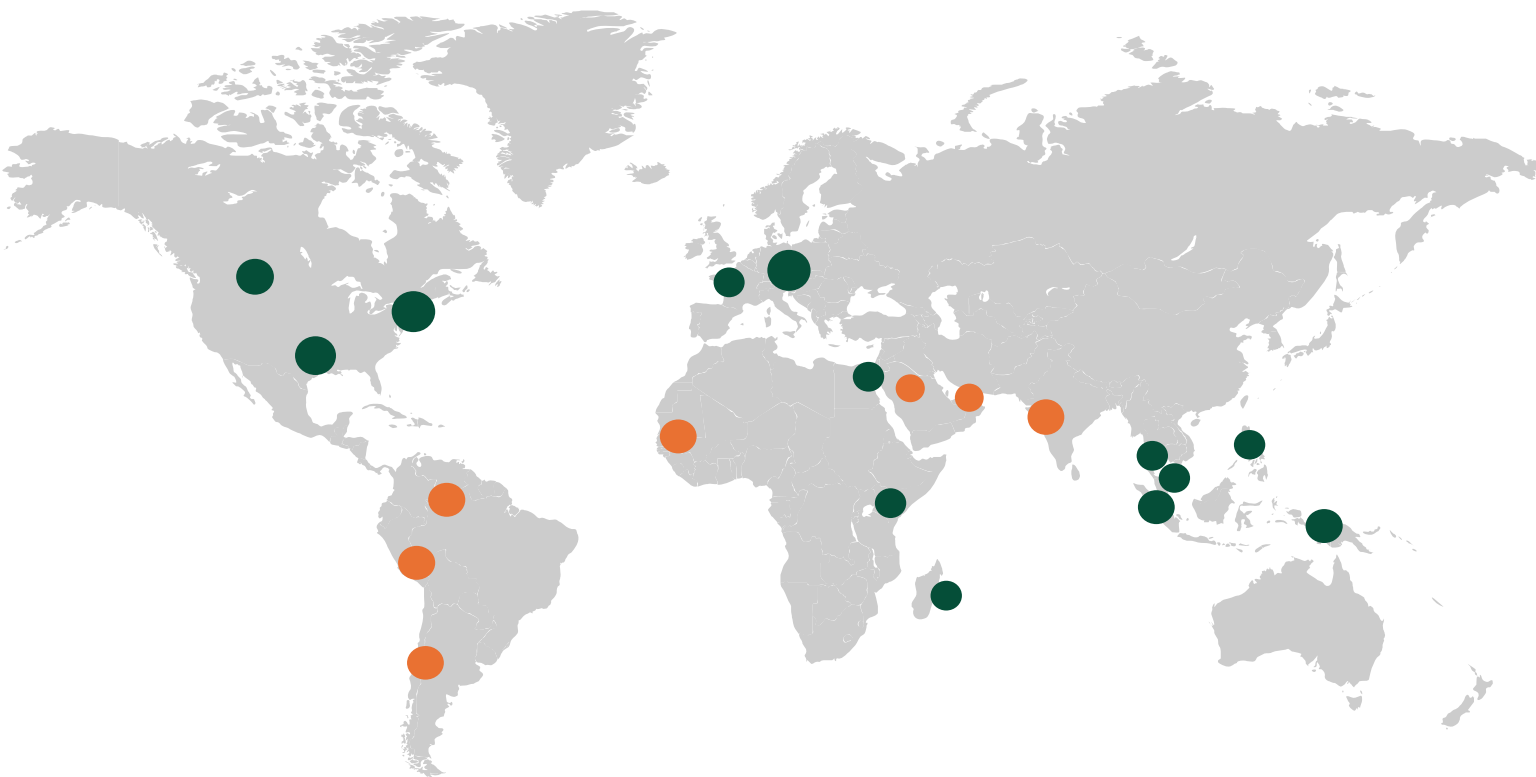
Mr V. Srinivasan, Chairman, eMudhra



**Johnson Xavier
CS, eMudhra**

eMudhra – A company focused on Digital Transformation

eMudhra Presence



Key Numbers

2008
Founded in

15
Offices

35+
Countries

800+
Employees

Rs 5500 Cr
Market Cap

1100+
Enterprise
Customers

~35%
CAGR



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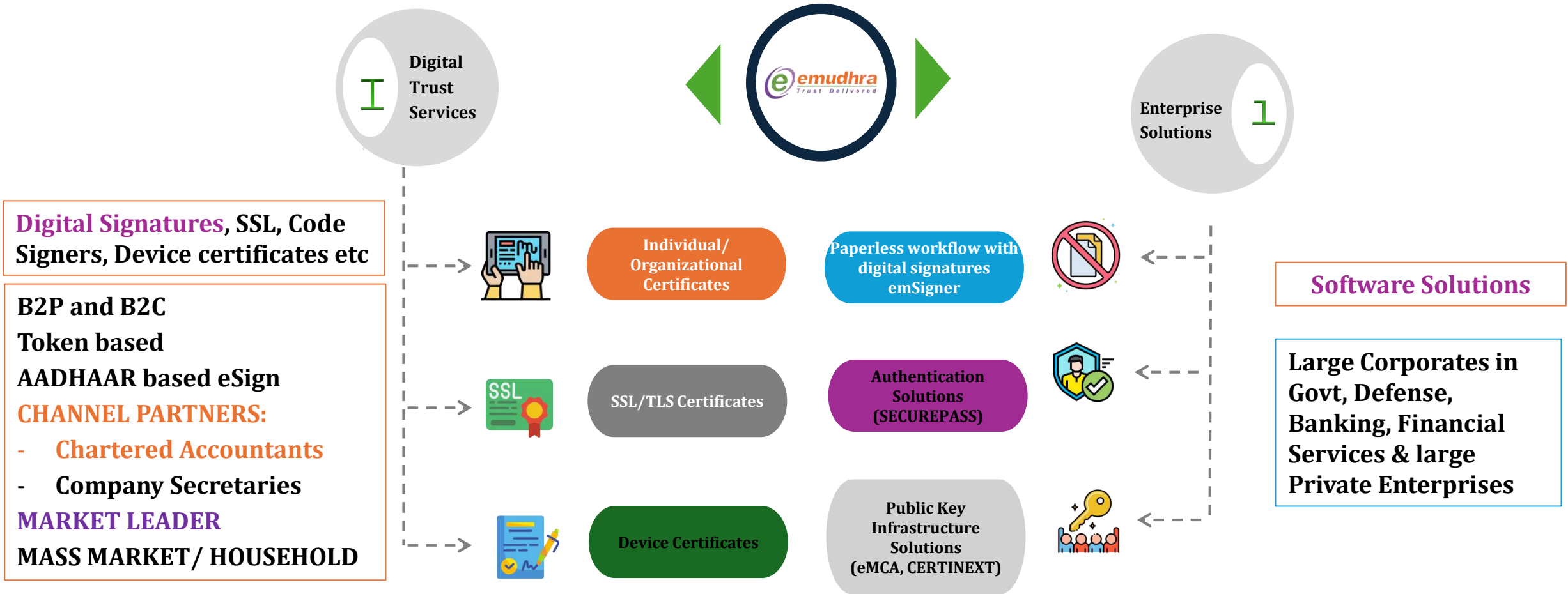
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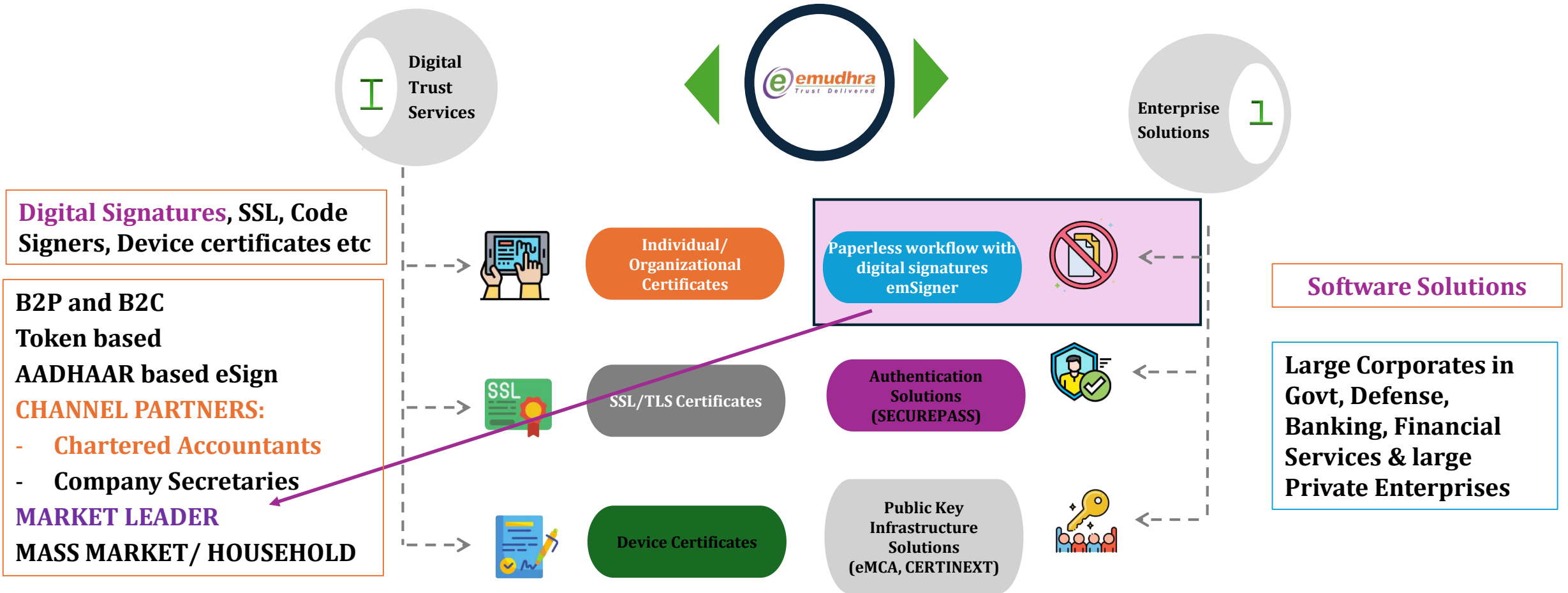
Why this presentation is relevant for you?

“One stop shop” solution provider in secure digital transformation



eMudhra has become one of the key player of choice in PKI based Cyber Security and Digital Transformation

"One stop shop" solution provider in secure digital transformation



eMudhra has become one of the key player of choice in PKI based Cyber Security and Digital Transformation

emSigner – Quick Overview

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Global Digital
Signatures through
our trust backbone

Interface
(intuitive and lots of configuration flexibility)



Workflow engine
(role based flexibility)

Application core

Flexi-
Forms

eSigning

eStamping

IDAM

Report/
analytics

Hosting



On Prem



Cloud Native

API

API/Gateway

Embedded
Signing

Connectors

- ERP
- Core Banking
- BPMS/DMS
- Cust Onboarding

Custom full
integration...

Core Banking

HRMS



Finance

- Invoice Processing
- Expense Processing
- Credit Notes and Debit Notes
- Audit Inventory Sign-off
- Management and Sign-off
- Statutory Returns
- eInvoicing
- Policy Management

Human Resources

- Offer Letters
- New Hire Paperwork
- Candidate NDA, On/Off boarding
- Employee Policy Distribution and Signature
- Contractor Agreements
- Non-Disclosures
- Performance Appraisals
- Background Checks

Sales

- Sales order Processing
- Customer Account
- Provisioning
- Special Deal Terms
- Reseller/Partner Agreements
- Sales Support
- Support Agreements and renewals

Legal

- Contract Management
- NDA's
- Internal Compliance
- IP licensing
- Patent Applications
- Board Minutes, MoMs
- Affidavits, Summons
- Engagement Letters
- Statutory filings

Procurement

- Purchase Order
- SoW, SLA, MSA
- Supplier Compliance
- Termination Letters
- Software/Hardware Licensing Agreements
- Rate Cards
- Invoice Processing
- Vendor/Sub-vendor Contracts

Retail

- Rent Agreements
- Hostel & paying guest agreements
- Service agreements
- Household agreements
- Mutual agreements with room mates
- Renting home stays/ villas
- Marketplace transactions
- Family arrangements



How does this benefit you?

- You can enroll as a partner in our portal and:
 - You can share emSigner Bharat plan to end customers and earn commission instantly **(SME & Retail) – Upto 25%**
 - Apart from your own direct customers, you can enroll any number of sub-partners whose referrals will also earn you commission instantly **(SME & Retail) – 10%**
 - You can refer your own organization for digital transformation and earn upto **15% on invoice value**
 - You can refer large organizations for emSigner on-prem and earn upto **15% on invoice value**





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Looking forward to a long-term connection

eMudhra Digital Campus

A **strong team** that drives **global** and **regional** experience to deliver **peace of mind** to our customers



The Hague Bengaluru Bogota Dubai Philippines

New Jersey Jakarta Mauritius Nairobi Singapore

Thank you for your participation



Janarthanan S
Heading Customer Success at
eMudhra



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Thank You

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